

YOUNG ENTREPRENEURSHIP

Module B

ENTREPRENEURIAL PROFILE SAMPLE

By



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VALUES	PERSONAL ATTRIBUTES
<ul style="list-style-type: none"> ● Autonomy, independence ● Creativity ● Loving what you do ● Payment ● Power, authority ● Achievement ● Risk ● Competition 	<ul style="list-style-type: none"> ● Independent ● Creative ● Determined ● Active ● Assertive ● Adaptive ● Hardworking ● Bold ● Methodical ● Persistent ● Competitive ● Persuasive ● Observant ● Highly educated ● Communicative
SKILLS / COMPETENCIES	
I can / I can	
<ul style="list-style-type: none"> ● recognize things that I'm good at and things that I'm not good at ● design strategies to overcome my weaknesses and develop my strengths to anticipate future needs ● discern the difference between personal and external factors that motivate me or others when creating value ● decide on the vision I would like to contribute to in terms of value creation ● stay focused on my vision and goals, despite the challenges ● judge whether an idea, product or process is innovative or just new to me ● identify and quickly take advantage of an opportunity ● declare the value of a new idea from the perspective of different stakeholders ● negotiate to support ideas for value creation ● engage in constructive discussions with the community at which my idea is directed 	<ul style="list-style-type: none"> ● judge the key resources needed to support an innovative idea or opportunity to start a new business ● predict that my competencies will increase with experience, both through successes and through failures ● use strategies to reduce the risks that may arise in the value creation process ● develop effective time management processes that meet the specific needs of my value-creating activity ● find support to help me take advantage of an opportunity to create value (for example, consultancy or consulting services, peer support or mentors) ● create a group of people who can work together on an activity that creates value ● create an action plan that identifies the necessary steps to achieve my goals ● define the key elements that make up the business model necessary for the performance of the value that I have identified